New Castle County General Fund Financial Projections As of 10/31/2017 (Unaudited)

Fiscal Years 2018-2021

General Fund (In Millions)	2018	2019	2020	2021	Comments
Tax Stabilization Reserve - 7/1/17*	\$ 28.6	\$ 19.1	\$1.1	(\$21.9)	
Revenues:					
Property Tax Revenue	\$ 113.2	\$114.6	\$116.0	\$117.5	Assessment Growth
Realty Transfer Tax (RTT) Revenue	\$ 34.0	\$ 33.3	\$ 34.4	\$ 35.6	Estimate FY2018-2021
Less RTT Reserve	\$ (5.6)	\$ (3.3)	\$ (3.4)	\$ (3.6)	Estimate FY2018-2022
Net RTT	\$ 28.4	\$ 30.0	\$ 31.0	\$ 32.0	
Realty Transfer Tax Reserve	\$ 7.0	\$ 5.7	\$ 3.3		RTT Excess Over Cap
Other Revenues**	\$ 43.1	\$ 42.4	\$ 43.2		2.0% Growth in FY2019-2021
Total Revenues	\$ 191.7	\$192.7	\$193.6	\$196.9	-
Expenditures:					
Personnel Costs	\$ 151.2	\$157.2	\$163.5	\$170.1	4.0% Annual Growth
Non-Personnel Costs	\$ 23.7	\$ 24.6	\$ 25.6	\$ 26.7	4.0% Annual Growth
Debt Service	\$ 20.7	\$ 21.0	\$ 20.2	\$ 19.6	FY2020 (\$20.0) New Bond Issue
Cash To Capital/Grant	\$ 6.1	\$ 7.9	\$ 7.3	\$ 5.9	Fleet/IT Purchases
Total Expenditures	\$ 201.7	\$210.8	\$216.7	\$222.2	
Revenues over (under) Expenditures	(\$10.0)	(\$18.1)	(\$23.1)	(\$25.3)	
Add - Prior Year Revert Purchase Order Cancellations	\$ 0.8	\$ 0.8	\$ 0.8	\$ 0.8	
Rainy Day Reserve Allocation FY19	(\$0.3)	(\$0.7)	(\$0.7)	(\$0.7)	
Tax Stabilization Reserve - 6/30/18	\$19.1	\$1.1	(\$21.9)	(\$47.1)	_
Rainy Day Reserve - General Fund - 6/30/18 Total	\$ 37.1 \$ 56.2	\$ 37.4 \$ 38.5	\$ 38.0 \$ 16.1	\$ 38.7	-

^{*} Reserve Balance excludes \$1.4M 3rd Quarter Paramedic Reimbursement received in August 2017. Revenue recognized in Fiscal Year 2018 ''Other Revenues''.

^{**} FY 2018 to FY 2021 reflects annual \$1.0 revenue reduction due to State legislative action.